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## CONTACT US

### BUT DO YOU HAVE THE SMARTS? [1 MINUTE MONTHLY QUIZ](#)

INSTRUCTIONS: Hit the link above. 2.) take the quiz. 3.) Find your answers at the bottom right of this newsletter. And, yes, it's totally anonymous.

## SEPT FOCUS



## QUOTE OF THE MONTH

"If this is coffee, please bring me some tea. And if this is tea, please bring me some coffee." -

Abraham Lincoln

- [CLASS SCHEDULE + DENVER WOMEN INVEST](#)
- [QUIZ | HOME UPGRADES](#)
- [PODCAST TOPICS | JOE BIDEN 1031 EXCH, ARVADA STR LAWS, MARKETING MEDIUM TERM RENTALS, AIRBNB + CORONA BY TAYLOR HILLS.](#)
- [RECENT MEDIA ITEMS](#)
- [QUIZ ANSWERS](#)
- [ON NOT JUST BEING REAL ESTATE ROBOTS](#)

**WE HAVE A PODCAST NOW**

**DENVER + COLORADO SPRINGS**

And it's all about Colorado Springs Real Estate.

Find Us On:

[Itunes](#) | [Google Podcasts](#) | [Spotify](#) | [Stitcher](#)



- [The cost of an ADU](#)
- [Amazon, Alexa + Property Management](#)
- [Denver STR felony charges dropped](#)

### PODCAST TOPICS

Find Us On:

[Itunes](#) | [Google Podcasts](#) | [Spotify](#) | [Stitcher](#)

- Joe Biden + the 1031 exchange
- Colorado cities that still allow for Airbnb investing
- How to negotiate inspection
- Redfin v. Zillow
- Arvada's new STR laws
- Taylor Hills + the new airbnb model/corona

### WHO WE WORK WITH + WHERE WE WORK

- We work in Denver and Colorado Springs
- We help buyers and sellers
- We help investors (50% of which are first-timers)
- [Email us](#). We promise we're mostly nice.

### MEETINGS, CLASSES + STUFF

[DENVER WOMEN INVEST](#) | 9/30 AT 6PM

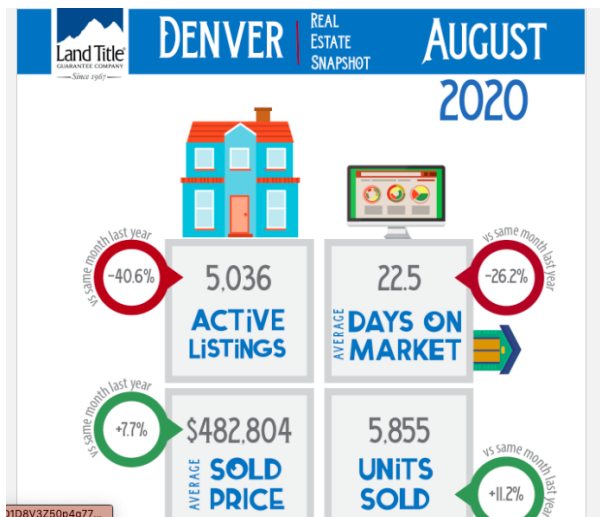
TOPIC: REAL ESTATE + LAW

GUEST: DREW FEIN

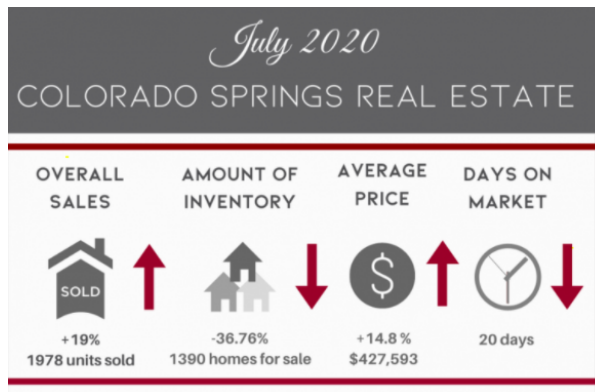
LOCATION: STILL ONLINE

| [meet.google.com/zdi-osff-ikp](https://meet.google.com/zdi-osff-ikp)

If you would like to join, please RSVP with Erin at [erin@erinandjamesrealestate.com](mailto:erin@erinandjamesrealestate.com)



# COLORADO SPRINGS



## STUFF WE'RE INTO RIGHT NOW

*because we're humans, not just weird real estate*

*robots*

**Erin + James**

- watching The Vow on HBO and debating the merits of joining a cult
- justifying expensive furniture purchases
- being oddly complimentary about Colorado Springs

## ANSWERS

1. \$5,200
2. \$1,600
3. \$7,000
4. Exterior paint
5. \$27K



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