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IT'S APRIL, WHICH MEANS....

QUOTE OF THE MONTH: "Don't wait to buy real estate. Buy real estate and wait." - Will Rogers

THE THING YOU NEED TO KNOW is that Metro Denver Rents have increased by 82% since 2010.... which as a renter is bad, but as an investor and/or owner, is great.

WHO WE WORK WITH

We work with (and love) **new homebuyers** and/or **new sellers** because it's fun to help people accomplish their dreams. We also help **investors** because we're spreadsheet nerds that love finding a deal. Point is, we help people achieve their goals in both the Denver and Colorado Springs metro markets. On the fence? <u>Email us</u>. We promise we're mostly nice.

STUFF HAPPENING IN AND AROUND DENVER

- Rent Control (might) be coming
- Lakewood and Englewood double rents in past decade.
- Englewood poised to <u>adopt short term rental laws</u>.
- Denver ranks high as a city CRAZY people want to leave

STUFF HAPPENING IN AND AROUND COLORADO SPRINGS

- Will \$40 million in tax breaks result in \$4 billion in economic impact? Colo Spgs to find out.
- Conde Nast ranks Colorado Springs as the third best place to live in the country.

CLOSINGS

Congrats to Zach and Jason on the purchase of their <u>up/down duplex in Colorado</u>
 <u>Springs</u>, complete with 3 beds, 2 baths, 2 kitchens and under 1 mile to Ivy Wild and the west side! As part of our 2.8% GIVES program, they have donated to the <u>Denver Bridge Project</u>.



THE BUSINESS

UPCOMING GROUPS

DENVER WOMEN INVEST | 5/22. Guest: Suzie Kamlet | Topic: Real Estate + Taxes. LEARN MORE <u>HERE.</u>



BIGGER POCKETS BLOGS

Very Bland Article on Depreciation with Commentary by Tough Hangs (Erin)

UPCOMING CLASSES - SIGN UP ON OUR SITE OR EMAIL US

- 4/23 Detailed Guide to Selling Your Home (Colo Free Univ)
- 4/25 Free Denver Airbnb Class (Carbon)
- 4/30 Road Map to Buying Your First Home (Colo Free Univ)
- 5/1 Free Colorado Springs Airbnb Class + New Partners (HOSTE) (Coquettes)
- 5/13 Detailed Guide to Selling Your Home (Colo. Free Univ.)
- 5/22 Denver Women Invest
- 6/18 Road Map to Buying Your First Home
- 6/20 Detailed Guide to Selling Your Home (Colo. Free Univ.)
- 7/16 Road Map to Buying Your First Home
- 7/18 Detailed Guide to Selling Your Home (Colo. Free Univ.)

AIRBNB

WANNA BUY AN AIRBNB INVESTMENT PROPERTY?

Airbnb is a profitable investment strategy. <u>Learn the ins and outs of how to capitalize on</u>
<u>Airbnb</u> in various Front Range cities.

CHECK OUT YOUR CITY'S AIRBNB LAWS & HOST CHECKLISTS

<u>Find the current Airbnb laws</u> for Denver, Colorado Springs, Boulder, Lakewood, Wheat Ridge and many others on our site.

<u>Find checklists</u> for furnishing a rental property, cleaning for your guests, communication before there stay and more!

FOLLOW US ON SOCIAL MEDIA

We're most active on <u>Instagram</u>, but you can also find us on <u>Facebook</u>, <u>Twitter</u>, <u>YouTube</u> and <u>LinkedIn</u>.



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CLIENT PROFILE
60%
HOMEBUYERS
20% INVESTORS
20% SELLERS

2.8% GIVES
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