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IT'S JUNE... WHICH HOPEFULLY MEANS IT'LL GET WARM ALREADY.



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JAMES CARLSON CO-OWNER/ BROKER ASSOCIATE 720.460.1770 james@jamescarlsonrealestate.com QUOTE OF THE MONTH: "COLORADO HAS ALWAYS BEEN A GOOD PLACE TO FIND WHAT YOU'RE MADE OF." - John Hickenlooper

THE THING YOU NEED TO KNOW is <u>Denver is arresting people for</u> <u>illegal Airbnbs</u>. This is serious, and it's a topic we field a lot in our classes. Please reach out if you have questions about your own Airbnb.

## WHO WE WORK WITH

We work with (and love) **new homebuyers** and/or **new sellers** because it's fun to help people accomplish their dreams. We also help **investors** because we're spreadsheet nerds that love finding a deal. Point is, we help people achieve their goals in both the Denver and Colorado Springs metro markets. On the fence? <u>Email us</u>. We promise we're mostly nice.

# STUFF HAPPENING IN AND AROUND DENVER | COLORADO

- Denver is now filing charges for illegal Airbnbs.
- We could be the next San Francisco. <u>Denver's downtown</u>
  <u>supports 724 tech companies to date.</u>
- <u>Colorado Springs listed as the number one most desirable</u> place to live by U.S. News & World Report (Ranks 3rd as best place to live, and 33rd for best place to retire.)

What You Need to Know: Denver Now Arresting for \*Illegal\* Airbnbs

CLIENT PROFILE 60% HOMEBUYERS 20% INVESTORS 20% SELLERS

2.8% GIVES LEARN MORE ABOUT THE CAUSES WE SUPPORT <u>HERE</u>  Add Top Golf to the list of high end businesses (Whole Foods, Orange Theory and Chuck + Dons.)

# CLOSINGS

 Congrats to Murphy on his RiNo neighborhood purchase for \$485K! As part of our 2.8% gives program, Murphy donated to <u>Urban Peak</u>.



# THE BUSINESS

**UPCOMING GROUPS** 

DENVER WOMEN INVEST | 6/26. Guest: Julie Baird | Topic: 1031 Exchanges. LEARN MORE <u>HERE.</u>

#### **BIGGER POCKETS BLOGS**

5 Reasons to Like this Market in 2019 - Erin

#### UPCOMING CLASSES - SIGN UP ON OUR SITE OR EMAIL US

- 6/18 Road Map to Buying Your First Home
- 6/20 Detailed Guide to Selling Your Home (Colo. Free Univ.)
- 6/26 Denver Women Invest | Julie Baird (1031 Exchanges)
- 7/16 Road Map to Buying Your First Home
- 7/18 Detailed Guide to Selling Your Home (Colo. Free Univ.)
- 7/17 Airbnb Investments (Denver)
- 7/31 Airbnb Investments (Colorado Springs)

### AIRBNB

# WANNA BUY AN AIRBNB INVESTMENT PROPERTY?

Airbnb is a profitable investment strategy. <u>Learn the ins and outs of</u> <u>how to capitalize on Airbnb</u> in various Front Range cities.

#### CHECK OUT YOUR CITY'S AIRBNB LAWS & HOST CHECKLISTS

<u>Find the current Airbnb laws</u> for Denver, Colorado Springs, Boulder, Lakewood, Wheat Ridge and many others on our site. <u>Find checklists</u> for furnishing a rental property, cleaning for your guests, communication before there stay and more!

# FOLLOW US ON SOCIAL MEDIA

We're most active on <u>Instagram</u>, but you can also find us on <u>Facebook</u>, <u>Twitter</u>, <u>YouTube</u> and <u>LinkedIn</u>.



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